

INDICATIVE TERM SHEET

Brazilian Arabica & Robusta Green Coffee

Rio Minas — Direct from Producer | Crop 2025/26

CURRENT INDICATIVE PRICING

Grade	Specification	Price FOB
Arabica NY 2/3	Screen 17/18 — Premium export	\$6,400 / MT
Arabica NY 3/4	Screen 15/16 — Standard export	\$6,200 / MT
Robusta (Conilon)	Escolha Conilon, Safra 2025	\$6,200 / MT

* Coffee prices track ICE Coffee C futures and fluctuate daily. Prices above are indicative — confirmed at time of order. CIF pricing available on request.

ARABICA SPECIFICATIONS

Variety	100% Arabica — Rio Minas
NY 2/3 Grade	Screen 17/18 — Premium export grade
NY 3/4 Grade	Screen 15/16 — Standard export grade
Moisture	Max 12.5%
Processing	Natural or Washed (per request)
Crop	2025/26
Cup Profile	Smooth body, medium acidity, sweet notes
Origin Region	Minas Gerais / Rio de Janeiro, Brazil

ROBUSTA (CONILON) SPECIFICATIONS

Variety	Conilon (Coffea canephora) — Escolha Conilon
Classification	7/8 Brocado — Conventional
Moisture	Max 12.5%
Impurities	Max 1%
Screen Size	Primary Peneira 15/16
Crop	Safra 2025

COMMERCIAL TERMS

Origin	Brazil
Loading Port	Santos or Vitoria, Brazil
Incoterms	FOB or CIF — at buyer's election
MOQ	1 container (approx. 19–26 MT)
Container	325 bags x 59kg per 20ft container
Packaging	60kg jute bags (standard) / custom available
Capacity	10–15 containers per month
Payment	Wire transfer
Payment Terms	30% at signing / 70% against B/L — SBLC accepted on orders of 20+ containers
DLC	Not accepted
Samples	Available upon request prior to contract
Lead Time	15–30 days from contract execution
Documents	B/L, Commercial Invoice, Packing List, COO, Phytosanitary Certificate

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This term sheet is indicative and non-binding. Prices subject to market conditions at time of order. Subject to contract execution.